



Your Guide to our Accredited Partner Programme





What is a UnivoxAudio Accredited Partner?

➔ A UnivoxAudio Accredited Partner is someone who has completed our accredited partner programme. They will need to successfully demonstrate what we consider to be the right level of knowledge, expertise and ability to install, test and commission induction loop systems correctly to meet standards, deliver intelligible sound and delight users and customers alike. Accreditation will apply to both an individual and the company that he/she represents.

How do I benefit from becoming a UnivoxAudio Accredited Partner?

By becoming an Accredited Partner you will:

- ◇ Raise your professional profile through third party endorsement.
- ◇ Increase credibility and differentiate your business from your competitors.
- ◇ Improve your reputation with demonstrable knowledge and expertise.

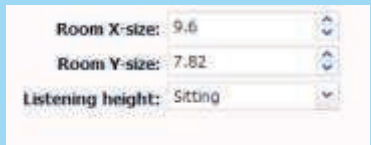


Designaloo™

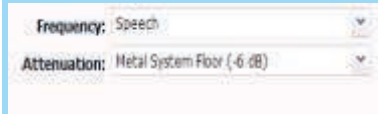
Professional Loop Design Software

Designaloo™ is an easy to use induction loop system design tool for the professional

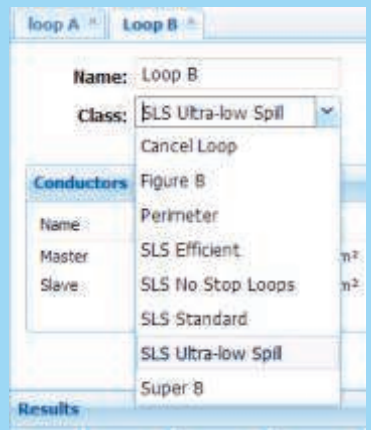
Set the dimensions and listening height



Select field strength loss and signal fidelity



Choose the loop configuration that best suits your application





◇ Achieve peace of mind knowing that you are installing loops correctly.

- ◇ Significantly improve your chances of winning induction loop installations.

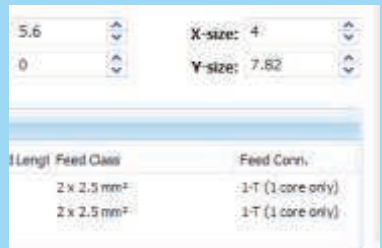
Additionally, in recognition of your commitment to UnivoxAudio, you will receive an exclusive set of benefits:

- ◇ A significant discount on all UnivoxAudio retail prices.
- ◇ Further discounts on product will be available based on annual volumes ordered.
- ◇ On going access to Univox® professional loop design software **Designaloo™**.
- ◇ A minimum of 1 full day annual partner visit to offer any specific support, help or advice (note: this is not intended as a replacement for any day to day help and advice that you can expect from us).
- ◇ Profile and link on UnivoxAudio website.
- ◇ *Opportunity to have your installation(s) listed in the UnivoxAudio 'Good Loop Guide'.

Designaloo™

Use your knowledge to tailor the design parameters

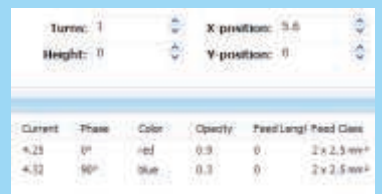
Modify the loop dimensions and position



Change the cable, the number of segments and the loop orientation



Adjust the number of turns, current polarity and phase.
Add a feed cable



Designloop™

Check out the results

Amplifier Selection

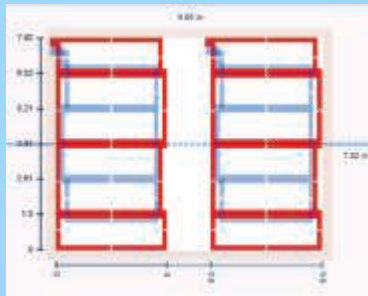
| Amplifier | VA ₁₆₀₀ (hr) |
|------------|-------------------------|
| SLS-100 XF | 12.39 VA (6 dB) |
| SLS-300 XF | 12.39 VA (9 dB) |

Loop load and drive conditions characterised

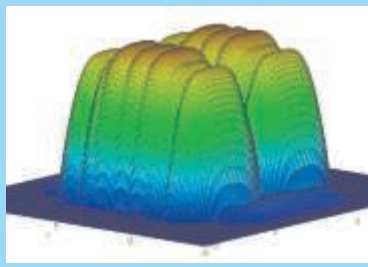
| Length | I | Z _{feed1600} |
|---------|--------|-----------------------|
| 47.64 m | 4.25 A | 0 Ω |
| 34.42 m | 4.32 A | 0 Ω |
| 47.64 m | 4.25 A | 0 Ω |
| 34.42 m | 4.32 A | 0 Ω |

| R | X _{L1600} | Z ₁₆₀₀ | V _{pp16} |
|--------|--------------------|-------------------|-------------------|
| 0.66 Ω | 0.2 Ω | 0.69 Ω | 8.25 V |
| 0.47 Ω | 0.13 Ω | 0.49 Ω | 6.01 V |

Loop design layout ready for installation



Inspect the field strength in 3D



◇ Assistance from us to write your case studies. (These will feature in your profile on the UnivoxAudio website and where appropriate be distributed to the media for further publication).

* The Good Loop Guide is being compiled to provide hard of hearing people with a guide to the best induction loop systems in the UK. The guide will be issued to key disability access organisations and lobbying groups. A listing in the guide will promote your customer's installations and enable you to offer them added value.

How do I become a UnivoxAudio Accredited Partner?

You will need to complete our Accredited Partner 2 step programme. (Not applicable if you have successfully completed the ISCE certified course - Design and installation of induction loop systems see page 6)

Step 1 - You will need to successfully complete our 1 day installer training course.

Step 2 - You will have a period of nine months from the date of attending our installer training course or if ISCE trained, our software training, to complete your first Univox® induction loop installation.





During this time you will:

- ◇ Have full access to the new Univox® loop design software **Designaloop™**.
- ◇ Receive a generous discount on all UnivoxAudio retail prices.
- ◇ Receive help, support and advice whenever you need it (on going).
- ◇ Be profiled on our website.

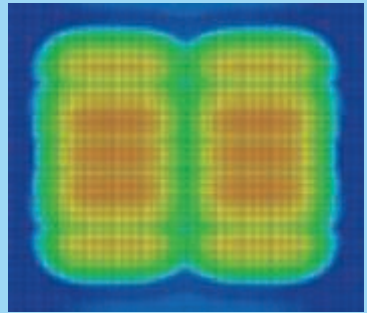
At the earliest opportunity we will carry out an inspection of an installation. If this is approved you will receive 'accredited partner status'. In the unlikely event that your installation is not approved, we will advise and recommend on what action needs to be taken to gain approval.

I have successfully completed the ISCE certified course - Design and installation of induction loop systems . Am I still expected to attend the UnivoxAudio course ?

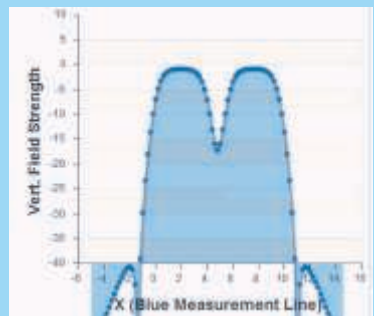
No. The ISCE loop course is a recognised and respected training course. If you have successfully completed an ISCE induction loop course you will only need to meet with us for personal training on the **Designaloop™** loop design software and

Designaloop™

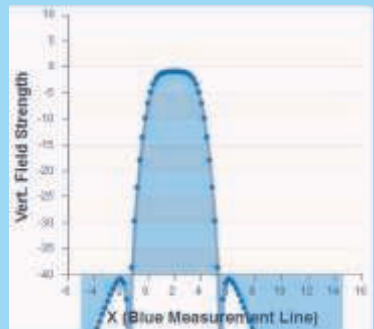
Look at the Plan View



Take a cross-section



Inspect the loop systems performance independently



The design example comprises two **adjacent SuperLoop Systems™**. The output simulations show both loops active in all but the last

allow us to carry out an inspection of one of your induction loop installations made with Univox® equipment. If your installation is approved you will receive accredited partner status.

Am I tied to Using Univox® amplifiers?

No. You are not obliged to use our products, but we hope you will want to.

Is there a cost to becoming accredited?

If you have not already successfully completed a recognised training course, you will need to complete one with us or the ISCE. Our course cost £170 + VAT and includes a free Univox® FSM 2 field strength meter (RRP £267). There are no other costs.

How do I maintain my Accredited Partner Status?

Part of the accredited partner programme includes an annual partner meeting. This includes:

- ◇ A review of the partnership
- ◇ Development of strategies for business growth
- ◇ Advice and help on any technical matters
- ◇ Exploring ways to support you further
- ◇ Addressing any issues important to you
- ◇ Details from you of three customer approved induction loop installations using Univox® products carried out in the year

Additionally, every two years we will inspect one of your installations. This is an on going process designed to help you get the most from our partnership as well as maintain your accredited status.

To join our programme Contact Elaine
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